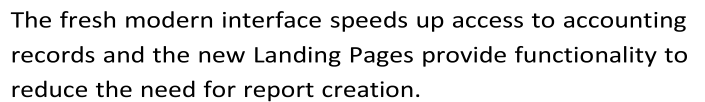# MAP5

The Next Generation of the UK's Most Flexible Software.

Upgrading to this latest version couldn't be simpler. All data and customisations in version 6 are automatically transferred along with user security settings and any user defined reports.

The fresh modern interface speeds up access to accounting records and the new Landing Pages provide functionality to reduce the need for report creation.

New modules include Data Visualisations and CRM. Data Visualisations allow your MAP5 records to be displayed and edited in Chart / Calendar / Timeline and Kanban format and our new CRM provides Activity tracking and follow up for Customers and Contacts.

UPGRADE
TODAY

- Seamless Upgrade from V6
- Customisations Automatically Converted
- Minimal Re-Training Required

Each module now comes with a Landing Page which can be set by user and provides the following:

- Powerful new Find.
- Fast Access to regularly used functions.
- Optional page Totalling.
- Data Grouping and Sub-Totalling.
- Colour Coding based on user defined rules.
- Data Filtering including Saved Filters.
- Explorer View and Timeline Filters.

Sales Ledger Landing Page – Standard View

Some examples include:

SALES ACCOUNTS
Using the FIND function

SALES ACCOUNTS
Grouped and Subtotalled by Sales Person

SALES ACCOUNTS

Using Colour Coding to Highlight Accounts on STOP

SALES LEDGER ACCOUNTS

ACCOUNT	NAME	TELEPHONE	CONTACT	FC-CODE	BALANCE	CR-LIMIT	O/S-ORDERS	T/OVER-YEAR	T/O-PREV-YR	SALESPERSO	LAST-TX-DA
ALS050	Alstom AG	0056 2059530	Henry Weiner	EUR	4,767.52	15,000.00	100.00	3,972.93	0.00	Mr James Sm	28/01/2016
AXP001	Axpact Limited	01623 543999	Russell Bacon	GBP	0.00	100,000.00	387.99	24,097.10	7,211.15	Ms Karen Ash	16/02/2016
BAL001	Baldwin Industries PLC	0151 229 8190	Mary Baldwin	GBP	243.60	250,000.00	23,941.73	25,541.08	11,665.12	Mr Darren Ho	28/02/2016
BAL002	Baltimore Corporation	0171 458 6547	James Adler	GBP	0.00	2,500.00	0.00	7,781.56	12,981.56	Mr James Sm	
BAL004	Balgores Trading Limited	0164 815322	Amelia Anderson	GBP	0.00	2,000.00	1,410.00	7,264.65	7,111.15	Ms Karen Ash	
BAL901	Baldwin Industries - East Mids	0115 9322111	Dan Wilks	GBP	3,241.20	250,000.00	-364.00	1,880.00	0.00	Ms Karen Ash	03/03/2016
BAL902	Baldwin Industries - West Mids	0121 5433 2222	Keith Aldridge	GBP	0.00	5,000.00	0.00	0.00	0.00	Ms Karen Ash	
BAL999	Baldwin PLC Head Office	0207 6644332	Alan Smith	GBP	0.00	999,999.00	0.00	0.00	0.00	Mr James Sm	
BAR001	Barrow Fields Limited	0115 9547865	Mike Allen	GBP	0.00	75,000.00	0.00	0.00	0.00	Ms Karen Ash	
BOI001	Boeing Inc.	001 312 544 2000	Bud Reynolds	USD	1,666.71	100,000.00	5,208.88	1,388.92	0.00	Ms Karen Ash	28/01/2016
CAP001	Caprica Leisure	01772 781243	Cath Dawson	GBP	3,721.40	150.00	9,956.95	7,070.12	604.10	Ms Karen Ash	16/02/2016
CMS001	CMS Products Limited	0116 613245	Mike Brompton	GBP	0.00	999,999.00	745.94	0.00	0.00	Ms Karen Ash	
CRI001	B3 Cricket Limited	0115 9871211	Mike Botham	GBP	31,838.40	1,000.00	0.00	26,588.34	6,484.32	Mr James Sm	19/02/2016
DAT001	Dataman Computers	01234 544457	Stephen Tyler	GBP	36.00	10,000.00	19,775.00	35,728.54	451.56	Mr James Sm	28/02/2016
DAT002	Datona Discount Supplies	0151 703 2564	John Walters	GBP	0.00	5,000.00	307.94	22,415.56	67,811.12	Ms Karen Ash	
DIR001	Direct Supplies Limited	01522 431787	Graham Dixon	GBP	0.00	1,000.00	984.90	2,008.00	7,831.20	Mr James Sm	17/02/2016
ET2001	E2Z Limited	0115 9432123	Paul Sheldon	GBP	0.00	5,000.00	7,198.56	2,341.67	0.00	Mr James Sm	
EUR001	European Holdings Inc	0049 241 113322	Francoise Elande	EUR	2,662.22	999,999.00	1,150.20	2,218.52	0.00	Ms Karen Ash	25/02/2016
EVE001	Eversheds LLP	0115 765213	Jon Brown	GBP	0.00	85,000.00	0.00	0.00	0.00	Mr Darren Ho	
GRE001	Greenfens of Wildnes	0151 424 9838	James Dean	GBP	0.00	30,000.00	0.00	109.78	276.44	Ms Karen Ash	
KAR001	Karl's Electrical Supplies	0151 709 0929	Karl Bolton	GBP	0.00	5,000.00	4,800.00	782.56	932.11	Mr Darren Ho	
KAR002	Karslake Office Supplies	0151 709 5656	Karen Blyth	GBP	1,559.93	250,000.00	1,976.00	1,299.94	0.00	Mr Darren Ho	29/01/2016
LIM001	Limestone IT Supplies Limited	01668 817543	Jim Wells	GBP	686.40	2,500.00	0.00	13,565.60	7,649.30	Mr James Sm	25/02/2016
MAD001	Malaga International Trading	0034 987 232111	Julio Estera	EUR	2,952.40	999,999.00	2,520.68	2,460.33	0.00	Mr James Sm	28/02/2016
MAR001	Markham Holdings Ltd	01221 09856	David Markham	GBP	787.20	10,000.00	0.00	1,100.56	832.56	Mr Darren Ho	31/01/2016
					Total: 75,132.98		Total: 132,167.77	Total: 223,764.77	Total: 155,045.81		

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NOMINAL ACCOUNTS

Using Grouping by Category for Nominal Trial Balance Totals

NOMINAL ACCOUNTS

ACCOUNT	NAME	DATE-SET-UP	P/B	DEBIT	CREDIT
CATEGORY : 01) Sales					
11010	Sales - A	30/11/2015	P	0.00	35,953.86
11020	Sales - B	30/11/2015	P	0.00	40,980.78
11030	Sales - C	30/11/2015	P	0.00	2,262.96
11040	Sales - D	30/11/2015	P	0.00	3,195.00
13010	Sales - Services A	30/11/2015	P	0.00	0.00
13020	Sales - Services B	30/11/2015	P	0.00	5,000.00
13030	Sales - Services C	30/11/2015	P	0.00	0.00
13040	Sales - Services D	30/11/2015	P	0.00	30,000.00
15000	Sales - Other Income	30/11/2015	P	0.00	24.00
19999	Sales - Discounts Allowed	30/11/2015	P	0.00	0.00
	Sales - A			Total: 0.00	Total: 117,416.60
CATEGORY : 02) Cost of Sales					
21010	Costs - A	30/11/2015	P	19,881.70	0.00
21020	Costs - B	30/11/2015	P	16,557.50	0.00
21030	Costs - C	30/11/2015	P	9,321.10	0.00
21040	Costs - D	30/11/2015	P	4,111.11	0.00
23010	Costs - Services A	30/11/2015	P	2,000.00	0.00
23020	Costs - Services B	30/11/2015	P	0.00	0.00
23030	Costs - Services C	30/11/2015	P	0.00	0.00
23040	Costs - Services D	30/11/2015	P	0.00	0.00
25000	Costs - Other	30/11/2015	P	0.00	0.00
29999	Costs - Discounts Allowed	30/11/2015	P	0.00	0.00
	Costs - A			Total: 51,871.41	Total: 0.00
CATEGORY : 03) Salaries and Pensions					
30010	Salaries - Directors	30/11/2015	P	14,443.00	0.00
30020	Salaries - Managerial	30/11/2015	P	20,420.00	0.00
30030	Salaries - Operations	30/11/2015	P	29,782.00	0.00
30040	Salaries - Sales	30/11/2015	P	33,383.00	0.00
30050	Salaries - Administration	30/11/2015	P	10,560.00	0.00
30110	Pensions - Directors	30/11/2015	P	255.00	0.00
30120	Pensions - Managerial	30/11/2015	P	0.00	0.00
30130	Pensions - Operations	30/11/2015	P	0.00	0.00

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NOMINAL ACCOUNTS
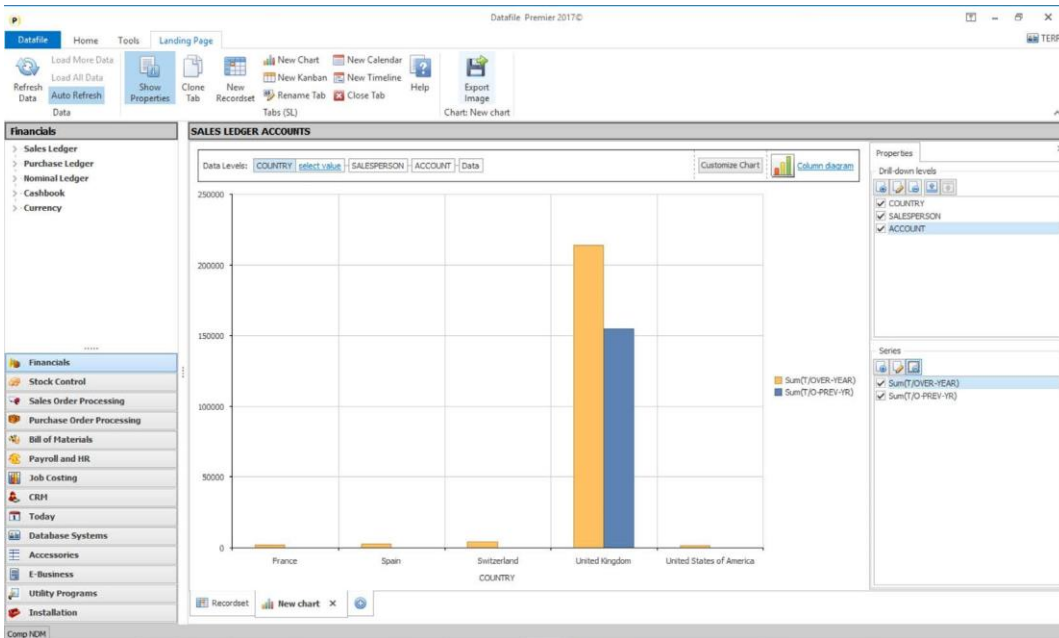
Using Colour Highlights for Accounts over Budget

SALES ORDERS

Using the Explorer to Filter Order Status and Timeline to Filter Dates

DATA VISUALISATIONS

Landing Page records can be filtered, and Chart / Calendar / Timeline / and Kanban views applied to any MAP5 application.


CHARTS

Multiple levels of on screen drill down can be applied to structure your chart – this Sales Accounts view shows Turnover by Country from which you can then drill down from the Country to the Salesperson and then to the individual Sales Account.

CALENDARS

These can show Day / Week / Month / Half Year / Full Year Views from the system data. The underlying system data can then be edited using drag and drop.
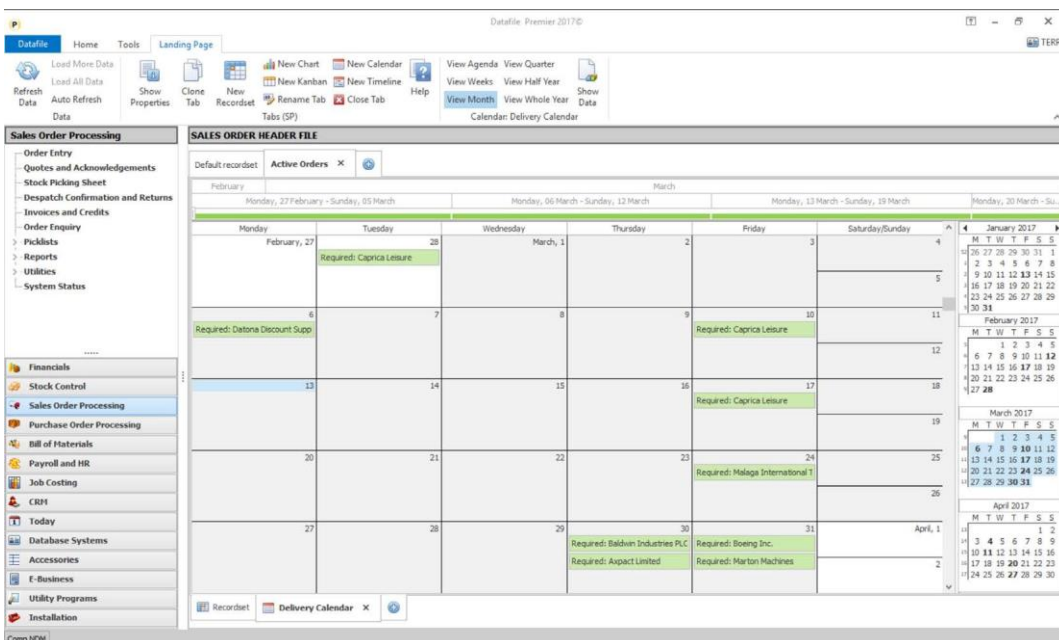
SALES ORDER

Customer Delivery Calendar

- Unlimited Calendars
- Configurable Event Dates
- Configurable Event Preview
- Display Only or Drag and Drop to Edit
- User Permissions for Editing

TIMELINE

Where times are available within the data these can be used to show events spanning multiple days and time.
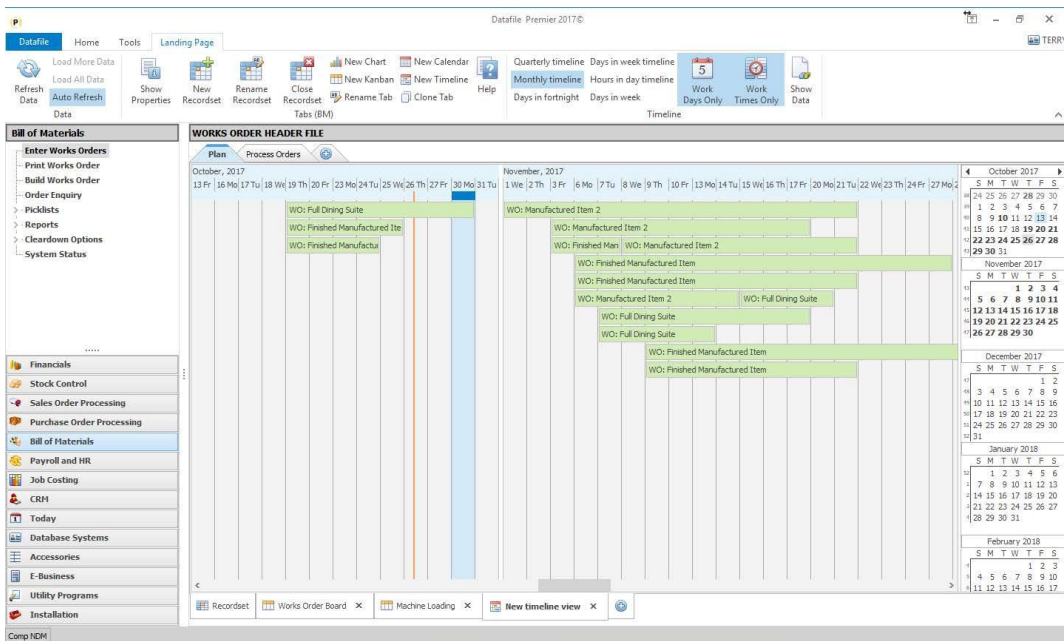
WORKS ORDERS

Start and End Time of Works Order

- Unlimited Timeline views
- Configurable Event Preview
- Configurable Date Start / Date End / Time Start / Time End
- Display Only or Drag and Drop to Edit
- User Permissions for Editing

KANBAN VIEWS

Records can be categorised and shown in a card view. Totals can also be displayed. Drag and drop will recategorize and update the Page totals.

- Unlimited Kanban views
- Configurable Event Preview
- Configurable column totalling
- Right Click on Card for Full Function List
- Display Only or Drag and Drop to Edit
- User Permissions for Editing

CRM & CONTACT MANAGEMENT

A new Contacts feature allows access to Customer, Supplier and General contacts at any time. The content of the Contact form is totally customisable

Links back to the related account are available along with direct email facility. If a mail is sent from here then a copy is automatically stored in the system.

Activities can be logged against a Contact or Account and assigned to other users for follow up.

CRM & CONTACT MANAGEMENT

CAMPAIGNS

Activities can be automatically created for users with Campaigns. Campaign types can be defined and then run accordingly.

ACTIVITY FOLLOW UP

Users can list their "To Do" list and this can be colour coded to highlight any Overdue activities.

ENHANCED PICKLISTS

Picklists are on screen record listings with optional editing capabilities, these are available across the MAP5 applications. Selection Criteria filters can be applied to ensure only relevant records are shown, data editing can be limited to certain fields. Colour coding can also be applied based on user defined rules.

Quotes Picklist highlighting Overdue to Chase.

- Definable Column Sorting and Content
- Definable Field Editing
- Definable Links to Enquiries
- Optional Output to Excel

ENHANCED LEDGER ENQUIRIES

Ledger Enquiries continue to be the hub of the system. Multiple tabs are now available so that information can be displayed in logical groupings.

NEW MICROSOFT OFFICE ADD IN

EXCEL

A 2-way link is now available between MAP5 and Excel. Real time information from MAP5 is available in Excel worksheets allowing reports and business dashboards to be built using Excel's powerful analytical capabilities. There's also a link back from Excel to MAP5 for enquiries so if a cell contains an Account Code / Order Reference/
Stock code then the Ledger Enquiry can be launched directly from Excel.

NEW MICROSOFT OFFICE ADD IN

WORD

Mail merges can be done using information in MAP5 and documents saved against the MAP5 record.

NEW MICROSOFT OFFICE ADD IN
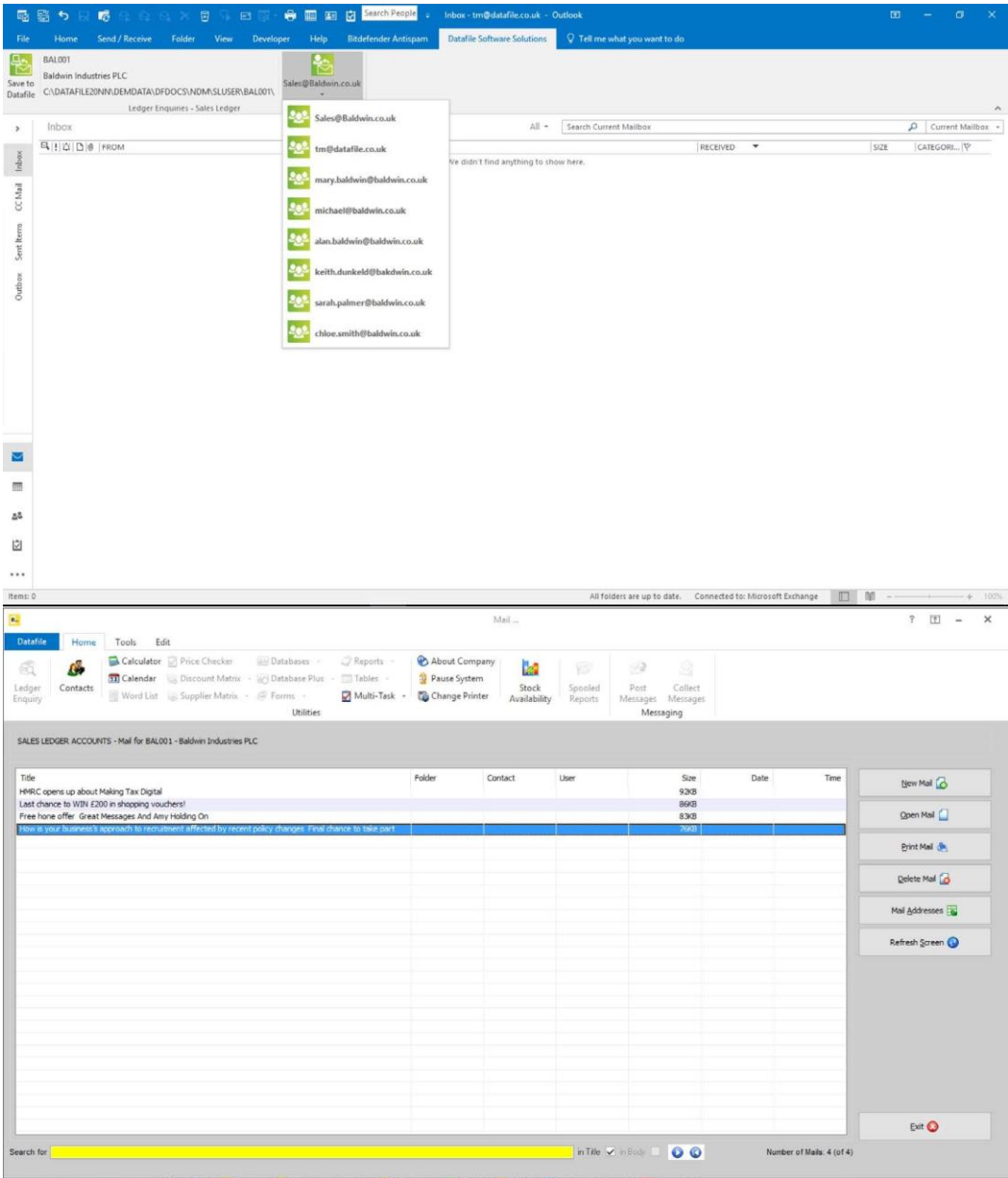
OUTLOOK

Email can be sent directly from Outlook using Contacts in the MAP5 system. Incoming mail can also be saved against the Account.

A central list of emails sent and received against a contact is then available in the MAP5 system even if the mail is deleted from Outlook.

BUSINESS ALERTS

Alerts can be set within the system so that when an event occurs or a record changes, an email can automatically be sent to a user or user group.

SALES ACCOUNT

On Stop Alert.

More discreet alerts can log events to a system notepad.

SALES ACCOUNT

Over Credit Limit / On Stop Logging.